Company Company Profile Strategy

The Company's Business Mode and Assets

Market

Marketing Policy Government Relations

Risk Management

As at 1 January 2016, the Company's cash balances amounted to RUB 2.2 billion.

Cash flows from operating activities

In 2016, the cash flow from operating activities amounted to RUB 262.8 billion, including RUB 18.9 billion from the federal budget. Most income (82.4%) was received from passenger services amounting

to RUB 216.5 billion less transit charges. Operating expenses amounted to RUB 245.8 billion. Expenses for infrastructure services and locomotives were RUB 126.4 billion,

or 52.4% of the costs. Positive cash flow from operating activities increased to RUB 17.0 billion (on the back of the growth of revenue from passenger services).

CASH FLOWS FROM OPERATING ACTIVITIES, RUB BILLION

| Indicator | 2014 | 2015 | 2016 |
|---------------|-------|-------|-------|
| Net cash flow | 16.1 | 15.4 | 17.0 |
| Cash inflow | 260.6 | 258.0 | 262.8 |
| Cash outflow | 244.5 | 242.5 | 245.8 |

Cash flows from investing activities

Negative cash flow from investing activities amounted to RUB 20.2 billion.

Expenses under investment activities (financing of the Investment Programme) were RUB 21.4 billion. In 2016,

RUB 19.8 billion (93.0% of investment) were allocated for passenger rolling stock replacement and upgrades, including:

- RUB 16.1 billion for acquisition of new passenger carriages;
- RUB 3.7 billion for upgrades of passenger rolling stock;
- RUB 1.6 billion for other investment purposes.

Cash flows from financing activities

Cash inflows from financing activities were RUB 25.2 billion for 2016, of which 75.4% were attributed to borrowings.

Cash outflows from financing activities amounted to RUB 17.6 billion, including:

 interest payments on loans and borrowings – RUB 2.0 billion; repayment of loans and borrowings – RUB 15.5 billion.

Net cash flows from financing activities amounted to RUB 7.6 billion.

FPC's total negative cash flow for the year was RUB 0.1 billion.

As at 31 December 2016, FPC's cash balance amounted to RUB 2.1 billion.

As at 31 December 2016, FPC's balance of cash and cash equivalents in the current account (including short-term deposits) amounted to RUB 15.4 billion.